



BAYKEE

Born For Power

The WORLD'S MOST ADVANCED

Technological Equipment's Manufacturer

PROPOSAL



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*System Booking**Site Survey**Installation and Commissioning**After Sale Service*

To,
Mr. Ali Dogar

Reference No. BK/1058/22/03

Date: 22/03/2022

Subject: Greetings Letter from Aerospace Baykee Pakistan (Pvt) Ltd.

Respected Sir,

It is with great pleasure that we represent ourselves to you as a leading power product manufacturer, dedicated to provide its clients with high-end power products and integrated solutions. **Baykee** was **incorporated in 2007** and so far have **2 Production Bases, 85 First-Grade Subsidiary** and **5 Regional Technical Service Centers** in China. Through its extensive R&D, company also have **53 Technology Invention Patents**. Based on the most advanced and most stable technology system, Baykee provide the best quality products. In Pakistan we are directly operating by name of Aerospace Baykee Pakistan (Pvt.) Ltd, as Manufacturers, Suppliers, Back End Service Providers, System Designers, Integrators and Installers. Our goal is to provide the most sustainable, efficient, reliable and cost-effective energy and backup solutions, **Military Grade Products, Security Products**, Power supply products including **UPS, Inverters, AVR, Solar Inverter, Controllers**, 12V Batteries and 2V **Battery Cells, Lithium Ion Batteries** and **Customized Power Products**.

We have already been working in **Commercial, Residential, Industrial** and **Defense** sectors. All our products are in strict accordance with the international standard production, passed & approved by **ISO9001, ISO14001, OHSAS18000, 3C & TLC** authentication, **CE, CQC** quality standard and the Chinese energy conservation certification. BAYKEE products are sold worldwide including **Europe, South America, Asia** and **Africa**. Rest assured, our technology is cost-effective, safer, longer-lasting and more reliable than Grid Electricity and we stand behind our products as direct manufacturers and suppliers.

Baykee is introducing its state-of-the-art, All-In-One **"Multimode Modular Hybrid Solar Inverter"** to meet the versatile needs of the market. Starting from domestic **10KW/20KW** Smart Solar Inverter and ranging to commercial/industrial requirements up to **800KW**, Baykee is all ready to serve its customers to the best of their expectations. We thank you for giving Baykee Pakistan an opportunity to submit technical and financial proposal for this product. If you have any queries, feel free to contact Baykee Pakistan.

With Best Regards,

Yamna Azam
0092 330 3588853

Aerospace Baykee Pakistan (Pvt.) Ltd

Financial Proposal of 5.4 kW ON Grid Solar System

5.4 KW On-Grid Solar System			
Items	Model	Description	Qty
Imported Supplies	Baykee Inverter 10 kW Grid Tied Inverter	Baykee Inverter 98.7% Max. Efficiency Multiple Protection Levels RS485, interface Dual MPPT Design with Precise MPPT Algorithm THDi<1.5%, low harmonic distortion against grid IP65 Protection 5 Years Replacement Warranty	1
	Mono PERC HalfCut	535/540 W or nearby Solar Panels PV Modules Mono PERC Half Cut Grade 1 Brand: LONGI/Canadian/Trina/Baykee (Quantity-10)	10
Supplies	Local Standard Aluminum	<ul style="list-style-type: none"> • Standard Aluminum common Leg P1 Structure • Flat Roof/Ground Mounted Structure • Pre-Casted Cemented Blocks Pedestal (No Hole in the roof) • SS fasteners, nuts, bolts and washers. • Structural material Will be corrosion resistant. 	1 job
	Local/ Imported	AC Cable CU/PVC/PVC DC Cables CU/PVC/PVC Array interconnections MCB Breakers AC Surge Protection Devices MC 4 Connector Distribution Box AC Combiner Panel for inverters Consumables (Cable ties, PVC duct, Channel duct, Screws, Thimbles, Flexible pipe etc) Installation and Commissioning Services	1 job
Services	Net Metering	Complete Documentation Process including NEPRA/DESCOM and Bi-Directional Energy Meter Charges. Proper Earthing Panel to Panel earthing with Proper Thimbles, Nuts & Bolts and Cable	1 job
	Transportation	Inside Lahore	1 job
Total Price (PKR)			899,884

Terms & Conditions

1. All Prices are inclusive of tax, (USD=PKR Conversion difference > 2% will be adjustable).
2. Include 'Reference No.' on your correspondence.
3. Payment Terms: 100% advance.
4. Delivery: 6 to 8 working weeks from the date of advance payment.
5. Standard Packing
6. 5 years warranty for Inverter, 10 years replacement 25 years performance warranty for Solar Panels and 1 year of complete system from the date of commissioning subject to the OEM operation & Manual.
7. Civil works are included in customer's scope.
8. Quotation is Valid For 05 Days.

Customer's Scope:

- Change of ownership of Electric Meter (If Required)
- Change Sanction load (If Required)

Baykee's Scope of Work (Standard):

Material	Unit	Quantity
Ducting	Meters	-
I&C Material	Set	-
Wiring-AC 6mm2 (Input)	Meters	25 (Black), 25 (Red), 25 (Yellow) & 25(Blue)
Wiring-AC 6mm2 (Output)	Meters	25 (Black), 25 (Red), 25 (Yellow) & 25 (Blue)
Wiring-DC 4/6mm2	Meters	45 (Black) & 45 (Red)
Earth Wire Y/G 4mm2	Meters	15

Process For Net-Metering

Sr.	Steps	Days Required
1	File preparation after Installation	1-2
2	Submission of file at Sub-Division	2-3
3	Demand Notice from Sub-division	10
4	Meter Allocation from Head Office	15
5	Meter Installation from M & T and Sub-Division	15

What Sets Us Apart?

BAYKEE	Other Providers
Manufacturers/Company Owned Office in Pakistan	Distributors/Importers, OEM from other manufacturers
Solution Providers as per customer's requirement	Aftermarket
Custom-Made Products	Ready Made Products
Can Provide after sales Services Independently/Availability of Chinese Engineers in Pakistan	Dependent on manufacturers
Availability of Parts/Software even for Old Models	No Spare Parts/No Software
Product Trainings for Corporate Customers in Pakistan & China	No Trainings Even for Importers
Possibility to Visit Manufacturing Facility	No Possibility



International Customers



Local Customers

